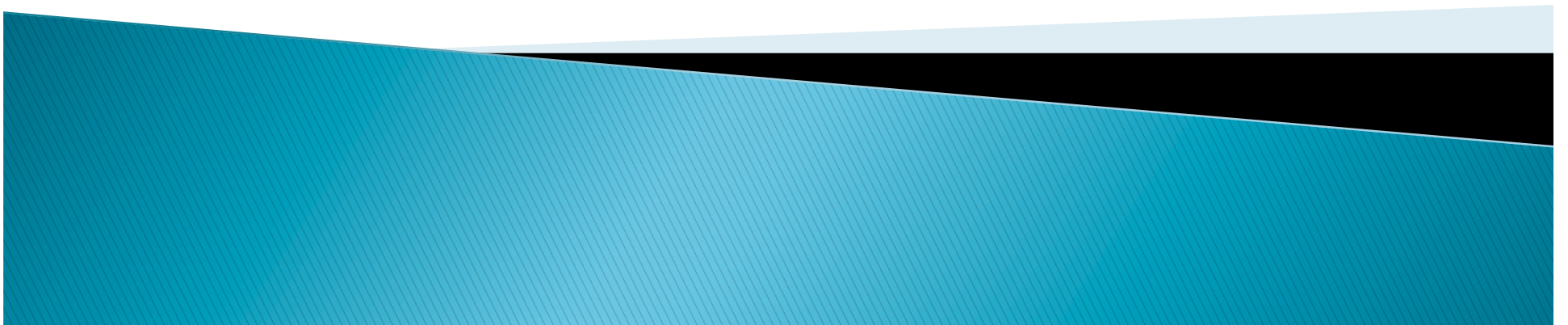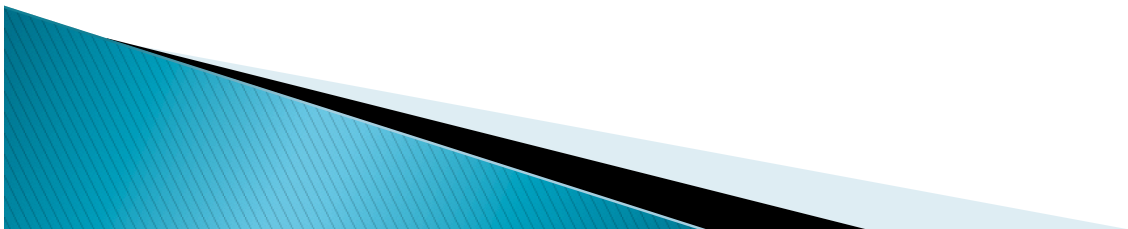# Grant Writing

Getting Results

Grant Writing

- Authority – 33 USC 2325 and 33 USC 2328

  - ER/EP 1130-2-500

  - Challenge Partnership agreements

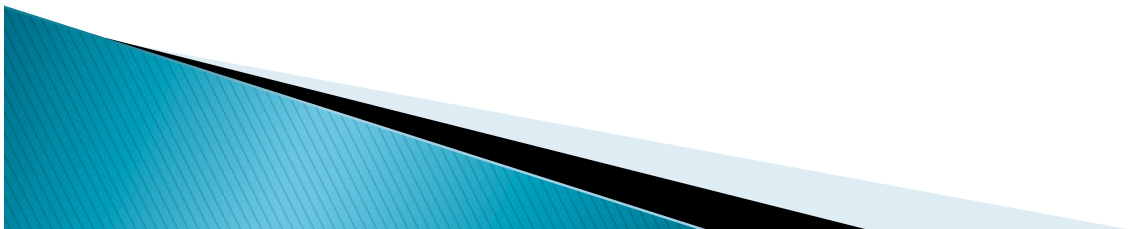- Corps may not solicit contributions – but partners can

Grant Writing

- **Who gives grants?**
  - Government

  - Foundations
    - Typical
    - Family
    - Community
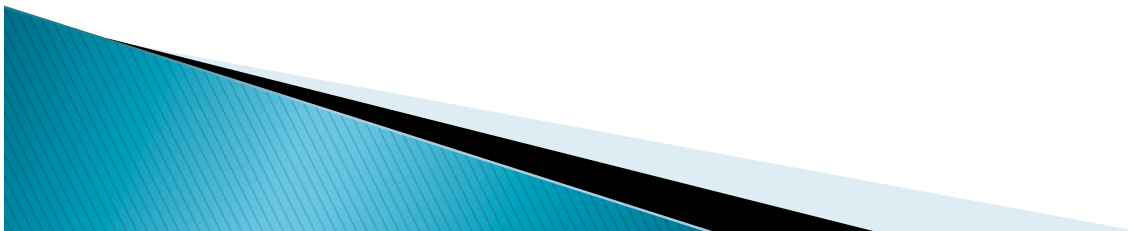   - Commercial

Grant Writing

- Corporations

  - Corporate Foundations vs. contributions office
    - Timing

    - Contacts local/national

    - Grants vs Sponsorships
      - Free stuff, consulting
      - Event sponsorship, logos on media

Grant Writing

‣ Individual Grants

‣ Research –who, why, past grants, etc
  ‣ On line –Foundation Center, Google
  ‣ Local – Community Foundations, Lions, Rotary, etc
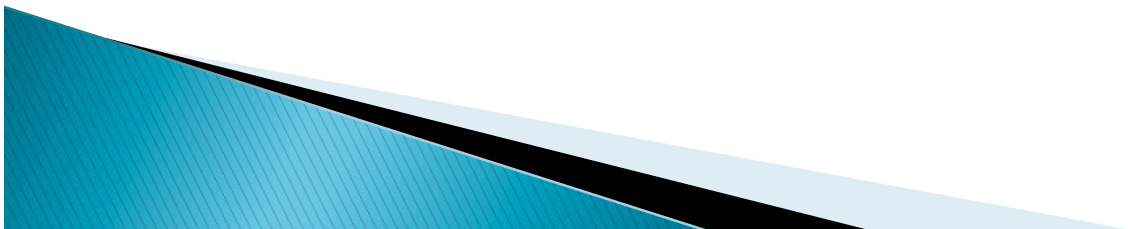 ‣ Directories
  ‣ Building contacts

Grant Writing

- Writing a strong Proposal

  ◦ Clear purpose statement
  ◦ Relevance/ benefits to grantor
  ◦ Letters of Inquiry
  ◦ Strict conformance to grant requirements, format
  ◦ Schedule
  ◦ Budget – present entire picture
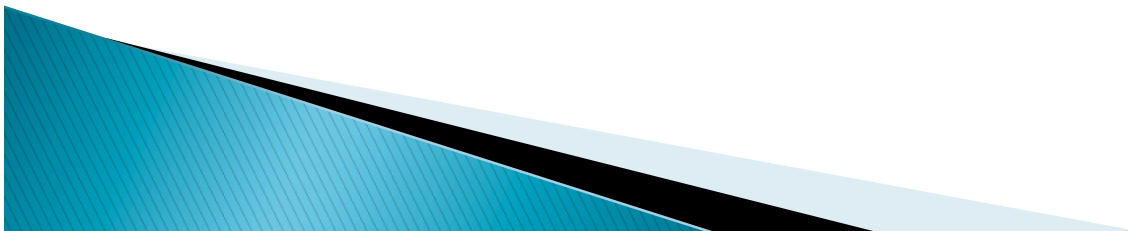 ◦ Coordination

Grant Writing

- Follow through
  - Document results
  - Grant reporting requirements
  - Photos
  - Publicity
  - Thank you's
  - Coordination with partners

  New requests success breeds more success

Grant Writing: Timeline

1. Idea! – You develop a concept of a project for which you would like a grant.

2. Scope it– What is the rough scope, scale, budget, resources available and needed, etc

Grant Writing

3. Vet it - Is it legal? Compatible with Corps and project mission, does it have management support, partner support?

4. Plan it - Start detailed scope, schedule, budget

5. Find partners

6. Find potential funders

Grant Writing

7. Write grant applications

8. Follow though

9. Thanks

10. More!